



Joint Program Executive Office for Chemical and Biological Defense

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Omnibus Program, Engineering and Technical Support (OPETS) Task Order Contract Overview

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Agenda

- **JPEO-CBD Contracting: Then & Now**
- **Task Order Approach**
 - **Proposal Submission**
 - **Source Selection & Awards**
- **Observations from Successful Proposals**



Previous Contracting Environment vs. OPETS

Contracting Environment Prior to OPETS

- **73 contracts Enterprise-wide**
- **\$500,000,000+ within a 5-year timeframe**
- **~460 support contractors**

Contracting Environment with OPETS

- **1 Contract Enterprise-wide**
- **Initial IGCE: \$495,000,000 within a 5-year timeframe**
- **Actual Projected Cost After Awards: \$259,000,000**
- **~390 support contractors**

Cost Savings: \$236,000,000



Task Order Proposal Submission

- **Solicitation documentation posted to a Bidder's Library, maintained internally by Natick Contracting**
- **Proposals submitted by Task Order in response to WBS**
- **Three volumes submitted via e-mail**
 - **Administrative**
 - **Technical**
 - **Price**
- **In addition to the original proposal, offerors were encouraged to submit alternative proposals, with justification, outlining an approach to achieve WBS requirements in a more cost-effective manner**
 - **Many companies took advantage of this option**



Task Order Source Selection & Awards

- All Technical proposals were masked to increase objectivity of evaluators
- Source Selection Evaluation Boards were conducted virtually
- Evaluations completed on a Best Value basis using Tradeoffs
- No discussions were conducted
- Professional compensation plans were evaluated on labor categories considered to be “Professional” where there were incumbents.
 - All of which were in the Medical Domain and had an education requirement of no less than a Master’s Degree
- To date, 34 out of 36 Task Orders have been awarded to a mix of Incumbent and New Companies
- Start of Work has taken place for 26 Task Orders



Successful Proposals

- **A few observations from the successful OPETS proposals include...**
 - **The awardee included an explanation of each and every topic listed within the Request for Proposals (RFP)**
 - **Successful proposals were clear, concise, orderly, and easy to read**
 - **Provided a detailed approach on how they would meet the requirements outlined in the Work Breakdown Structure**
 - **Presented the capability to meet the requirements with a qualified work force on the Start of Work date**
 - **The lowest priced proposals were not always chosen for award**



QUESTIONS?